

Technology Enabled Management of Sleep Loss as a Strategy to Mitigate the Underlying Cause of Fatigue in Transportation

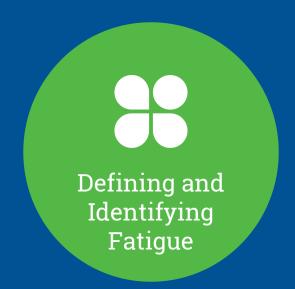
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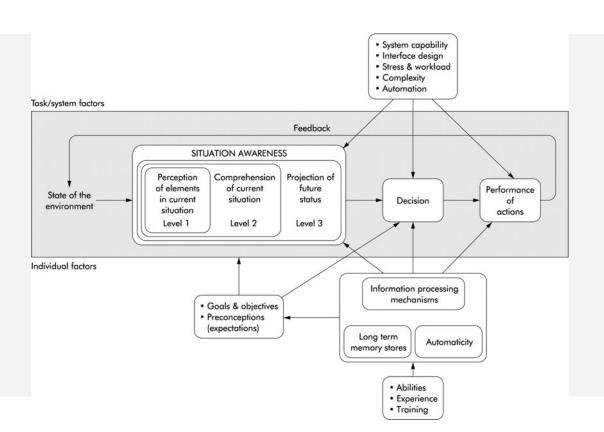
# Fatigue is Defined By its Effects

Cognitive subscale	Never	Rarely	Sometimes	Often	Almost always	
1. I have been less alert	0	1	2	3	4	
2. I have had difficulty paying attention for long periods of time	0	1	2	3	4	
3. I have been unable to think clearly	0	1	2	3	4	
4. I have been forgetful	0	1	2	3	4	
5. I have had difficulty paying attention for short periods of time	0	1	2	3	4	
6. I have had difficulty making decisions	0	1	2	3	4	
7. I have been less motivated to do anything that requires thinking	0	1	2	3	4	
8. I have had trouble finishing tasks that require thinking	0	1	2	3	4	
9. I have had difficulty organizing my thoughts when doing things	0	1	2	3	4	
10. My thinking has been slowed down	0	1	2	3	4	
11. I have had trouble concentrating	0	1	2	3	4	
				Cognitive subscale score		
Physical subscale	Never	Rarely	Sometimes	Often	Almost always	
12. I have had to pace myself in my physical activities	0	1	2	3	4	
13. I have been less motivated to do anything that requires physical effort	0	1	2	3	4	
14. I have trouble maintaining physical effort for long periods	0	1	2	3	4	
15. I have trouble maintaining physical effort for short periods	0	1	2	3	4	
16. I have been physically uncomfortable	0	1	2	3	4	
17. I have been less able to complete tasks that require physical effort	0	1	2	3	4	
18. I have needed to rest more often or for longer periods	0	1	2	3	4	
100 0				Physical subs	scale score	
Psychosocial subscale	Never	Rarely	Sometimes	Often	Almost always	
19. I have avoided/eliminated certain tasks, activities and lifestyles	0	1	2	3	4	
20. I have been less motivated to participate in social activities	0	1	2	3	4	
21. I have been limited in my ability to do things	0	1	2	3	4	
* 2000 to 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,			F	Psychosocial subscale score		
				Total MFIS-S	SCI score =	



Modified Fatigue Impact Scale (Fatigue Severity Scale)

### Studying the Effect of Fatigue on Situational Awareness

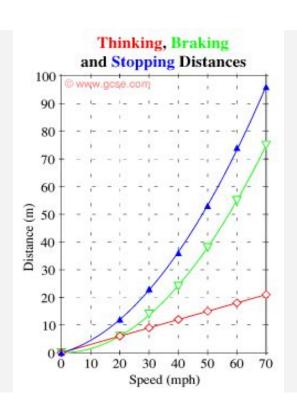


The Focus is on the Task

The Focus is During the Task

Model of Situational Awareness in Dynamic Decision Making (Endsley, 1995)

### Tools that Focus on Individuals *During* a Task





### New Focus on the Individual Before a Task

#### Biometrics Predict Risk for Situational Awareness Related Accidents

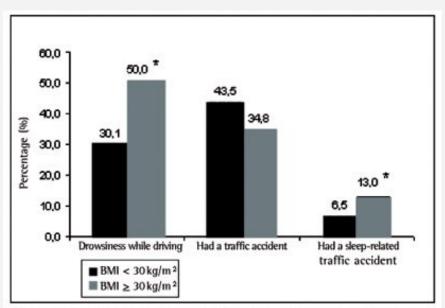


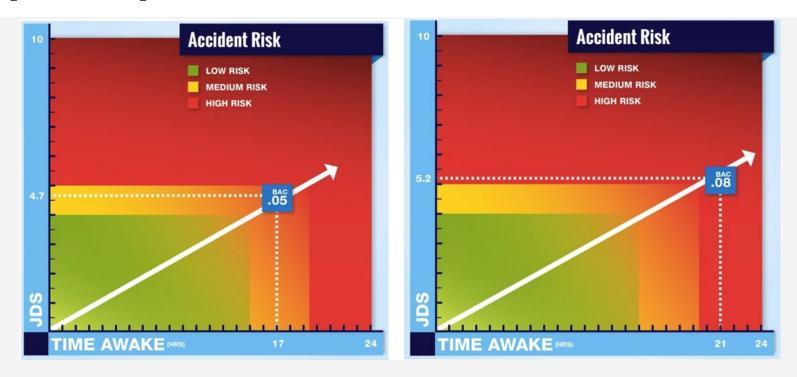
Figure 3 - Drivers divided according to sleepiness, number of accidents and BMI, in percentages p < 0.05; BMI: body mass index

Focus on the Person BEFORE the Task

**Predict and Prevent Accidents** 

### Research on the Individual Risk Factors

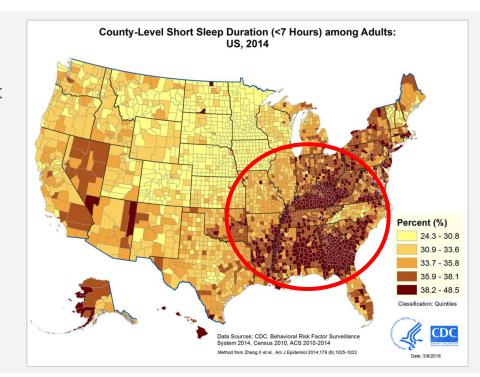
Sleepiness is Equivalent to Alcohol Intoxication when it comes to Accidents

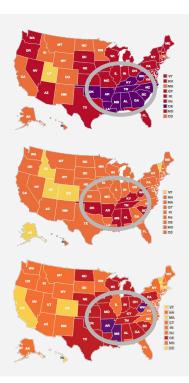


# Research on People with Chronic Diseases Data Demonstrates Poor Sleep May Drive Disease

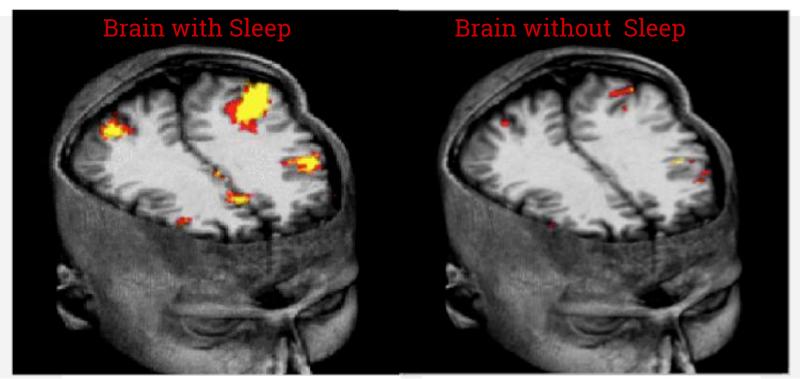
Over ⅓ of US adults Do Not sleep 7 or more hours/night

Adults in the Southeast and Appalachian Mountains had the lowest average sleep times





### Sleep Deprivation Affects All Cognitive Skills

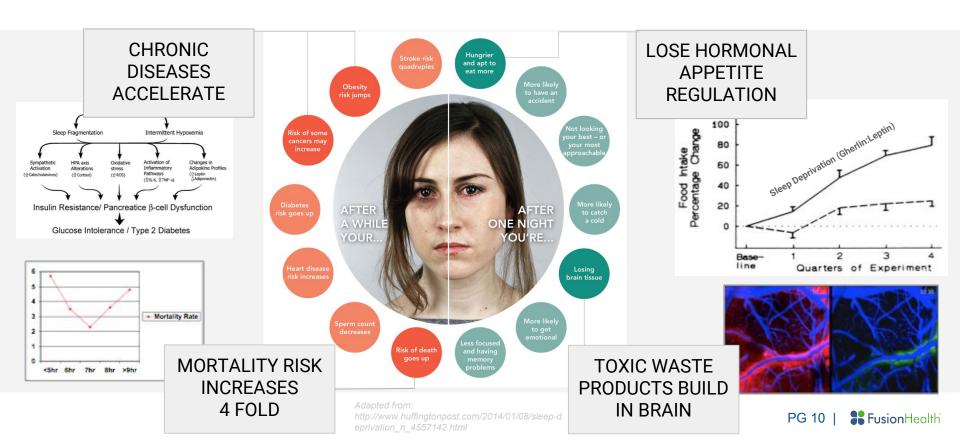


Sleep - Normal Activity & Preserved Performance

Sleep Deprivation - Loss of Activity & Loss of Performance

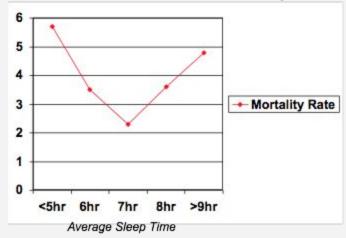


# Body System Functions Depend on Sleep

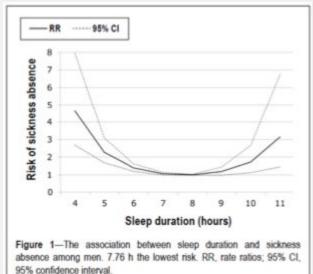


### Sleep Duration is Correlated with Sickness Absence from Work

#### 10,308 British civil servants followed 17 years

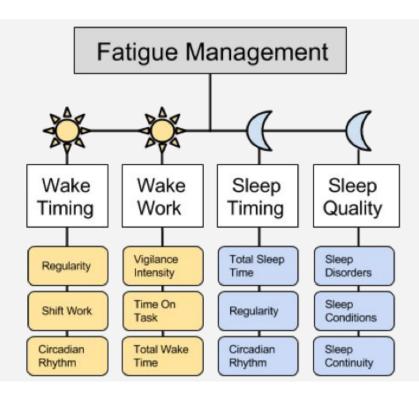


#### 3,760 working men and women 7.2 years

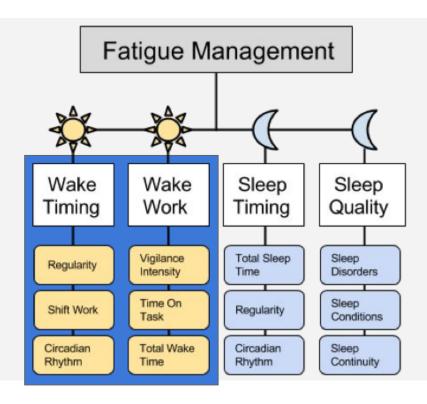




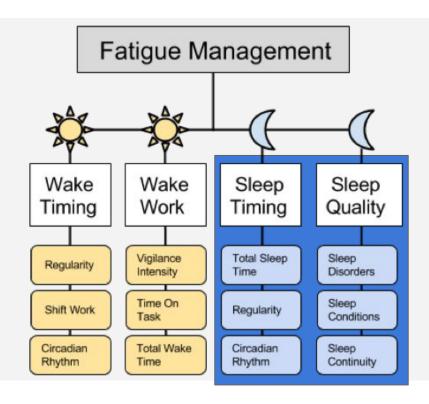
### Workplace Fatigue Management



### Many Safety Sensitive Workplaces Know...



### Most Workplaces Do Not Know...



# **Engaging a Large Mobile Population**



Wellness Programs

DM Programs

**HR Programs** 

Safety & Risk

Connect™ Integration Points

#### **ENGAGEMENT**





SleepCharge™ Member Experience

#### GUIDANCE



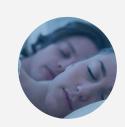
Newton™ Guidance Logic

#### **INTERVENTIONS**



Restful™ Pathway Solutions

#### **MANAGEMENT**



Restful™ Continuous Care

SUPPORT: Engagement Plan Design + Sleep Coaches + Sleep Therapists + Physicians



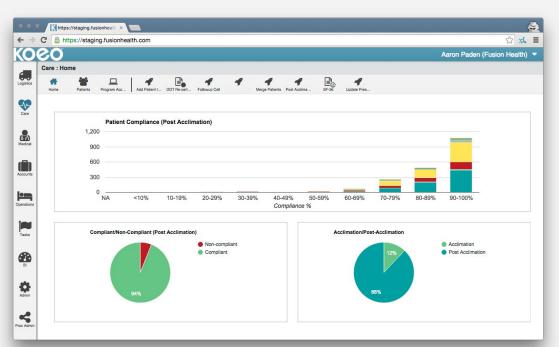
# Integrated Pathways Create Complete Solutions

**GUIDANCE INTERVENTIONS** MANAGEMENT Sleep Breathing Resourceful™ Coaching Tech & Materials Mind Therapy Mindful™ Thoughts Support & Behaviors Body Tracking Multi-Level Powerful™ **Rhythms Telemedicine** Physical Performance Connected Connected Newton™ Restful™ Restful™ **Guidance Logic Pathway Solutions** Continuous Care





### Obstructive Sleep Apnea Outcomes



For All Participants (n	=4,508)
Avg Age	49.8 yr
Male / Female	90% / 10%
Avg AHI reduced from	34 to 1.5
Avg. Daily Adherence	96%
Days Use/Wk	6.4 days
Hours Use/Day	6.1 hours
Avg. Program Retention	94% over 6 yr



### Obstructive Sleep Apnea Outcomes

n = 2,844 Professional Drivers

Avg Hrs Succ Use	n	Avg Hrs Use/Day	Avg Days/Week	Test AHI	AHI 30d	Effort 30d	Compliance 30d
> 8	435	8.7	6.9	49.4	1.3	98	96.0
7.5-7.9	199	7.8	6.9	30.0	1.5	99	97.0
7.0-7.49	295	7.2	6.9	32.0	1.2	98	95.0
6.5-6.9	344	6.7	6.9	39.0	1.2	98	94.0
6.0-6.49	344	6.3	6.8	37.3	1.3	96	91.0
5.5-5.9	354	5.7	6.7	37.8	1.3	94	88.0
5.0-5.49	260	5.3	6.6	37.8	1.3	92	85.0
4.5-4.9	258	4.8	6.4	33.9	1.1	89	82.0
4.0-4.49	164	4.3	6.1	34.3	1.3	83	76.0
< 4.0	191	2.9	4.6	33.9	1.8	62	54.0

> 4 hrs

2653

6.3 hrs/day

6.7 days/wk

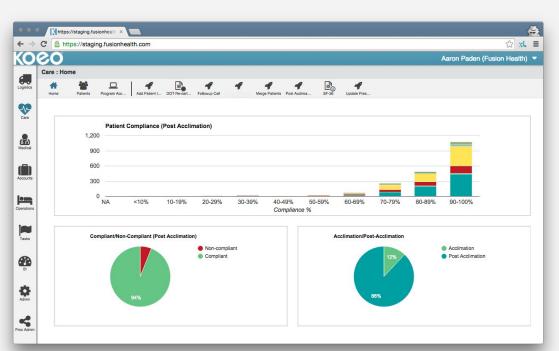
94% Effort

90% Compliance





### Obstructive Sleep Apnea Outcomes



#### For Professional Drivers (n=2,653) Avg AHI reduced from 37 to 1.4 Use > 6hr/night 60% Days Use/Wk 6.7 days Hours Use/Day 6.3 hours QoL changes at 90 days: Mental Health +19% Physical Health +14% Vitality +25% Health Change +38%



### Two Year Matched Cohort Study



Measure	Subjects	Matched Cohort	12 Mo (n=96/96)	24 Mo (n=85/85)
Med/Pharm. Costs	22.4%	45.1%	-22.8% pts	-22.7% pts
ER Visits	11.5%	-5.4%	•-88.9% pts	16.9% pts
Hospital Admits	49.3%	84.4%	-60.0% pts	-35.1% pts
Hospital Days	70.0%	394.0%	-923.1% pts	-324.0% pts
Preventable Accidents	-44.9%	30.3%	<b>∻</b> -68.8% pts	★-75.2% pts
Incidents	8.2%	19.6%	10.6% pts	-11.3% pts

•p = 0.06 •p = 0.02 ★p = 0.04

#### Subjects

100 employees and 100 matched cohort recruited from existing employer population based on need for OSA evaluation

#### **Matched Cohort**

From claims over same time period – matched for age, gender, BMI, medical conditions, job, and cost quartile. No OSA diagnosis noted in claims data.



# Sleep Charge Program Outcomes

### Fortune 500 Company



VITALITY, SOCIAL FUNCTIONING, HEALTH,
PRODUCTIVITY AND RETENTION

Employees are

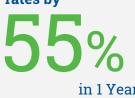
50% healthier

25% more productive



SLEEPINESS, ACCIDENT INCIDENTS AND HEALTHCARE COSTS

Reduced accident rates by



saved 56%

in healthcare claims costs

# Sleep Charge Program Outcomes

Fortune "200" Company



EFFECTIVE DELIVERY OF CARE
SIGNIFICANT PHYSICAL & MENTAL BENEFITS

Health Care delivery improved by

160%

**Employees show** 

34% more Vitality



MANUFACTURING ERROR RATES
HEALTH CARE SPEND WASTE

In 3 months,

40% +

less Errors in Production

\$250k

in Health Care System Expense Waste



### 2016 FMCSA MRB OSA Recommendations



#### **Testing Criteria**

Individuals with a **BMI of 40** or greater, and Individuals with a **BMI 33 to 40** with at least three or more:

Hypertension (treated or untreated)

Type 2 Diabetes (treated or untreated)

History of stroke, coronary artery disease, or arrhythmias

Micrognathia or retrognathia (receding chin)

Loud Snoring or Witnessed apneas

Small airway (Mallampati Classification of Class 3 or 4)

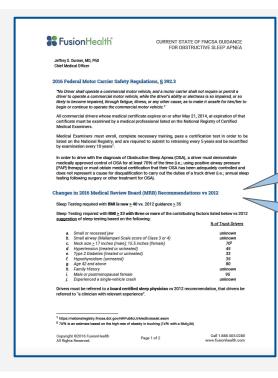
**Neck Size of > 17 inches** (male), 15.5 inches (female)

Hypothyroidism (untreated)

Age 42 and above

Male or postmenopausal female

### 2016 FMCSA MRB OSA Recommendations



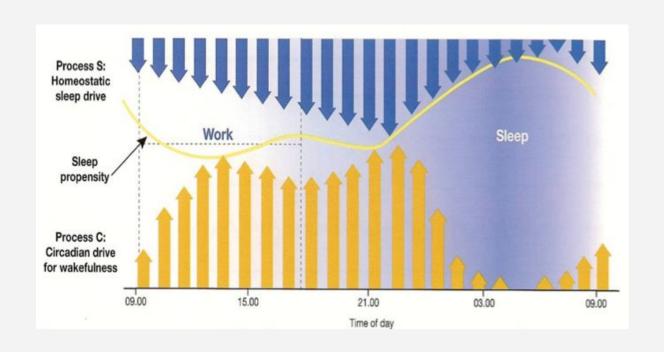
Given the Known Prevalence of Drivers
with a BMI > 33 who are also:
Male
Over 42
>17" Neck

It is Expected that **56-64%** of All Current Truck Drivers **May Require Sleep Testing** & As Many as **54% May Require Treatment** 

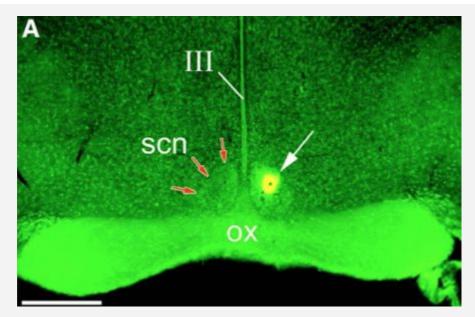
# Life on Earth Follows a Universal Rhythm



### Light Activates Our Circadian Rhythm

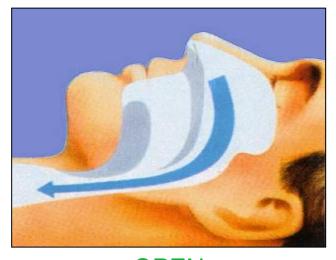


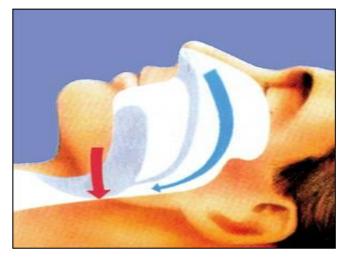
### Our Brain Has Adapted to Create Sleep and Wake



In the human brain, 10,000 neurons fire together every 23.8 to 24.6 hours and drive us into wake and stop sleep. This intrinsic pattern is our Circadian Rhythm.

### Obstructive Sleep Apnea (OSA)





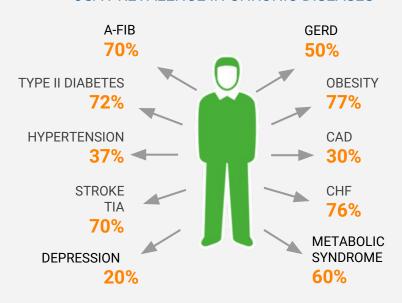
**OPEN** 

**OBSTRUCTED** 

Apneas + Hypopneas / Hours of Sleep = **Apnea Hypopnea Index** (AHI) (Normal  $\leq$  5/hr) (Mild = 5.1-14.9/hr) (Moderate 15-29.9/hr) (Severe  $\geq$  30/hr)

### OSA is a SILENT KILLER

#### OSA PREVALENCE IN CHRONIC DISEASES

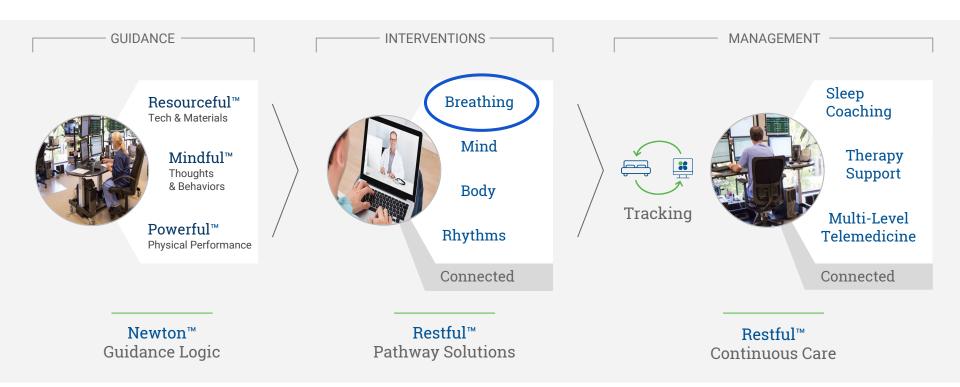


#### PREVALENCE OF CHRONIC DISEASES IN OSA POP

Prevalence of Sleep Disorder Related Conditions	Sleep Apnea Multiplier	
Obesity	6.4x	
Hypertension (HTN)	3.2x	
Coronary artery disease (CAD)	4.1x	
Peripheral vascular disease (PVD)	3.0x	
Cardiac dysrhythmias	4.0x	
Cerebrovascular disease, ischemic (eg., ischemic stroke)	4.1x	
Cerebrovascular disease, hemmorhagic (eg., hemmorhagic stroke)	1.2x	
Congestive Heart Failure (CHF)	6.3x	
Diabetes mellitus (DM)	3.8x	
Hyperlipidemia	2.8x	
Pulmonary heart disease	6.0x	
Gastroesophageal reflux disease	3.7x	
Iron deficiency anemia	2.8x	
Depression	1.6x	
Headache, migraine/vascular type	2.0x	
Headache, non-migraine type	2.8x	

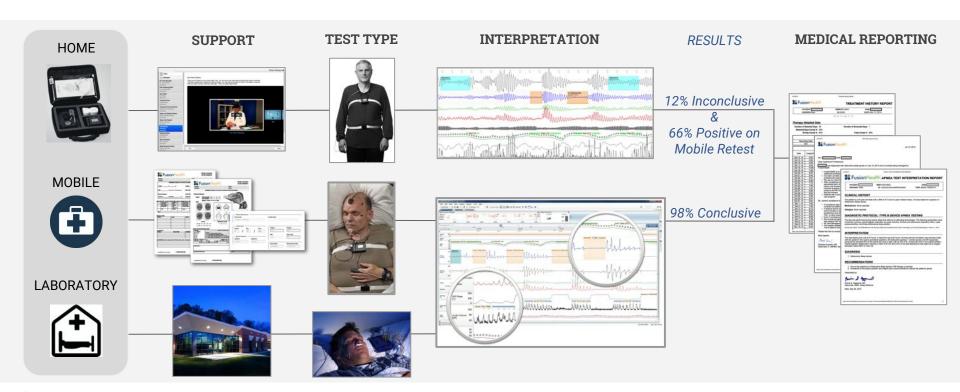
Einhorn et al. Endocrine Prac 2007; O'Keefe and Patterson Obes Surgery 2004; Tasali E et al., OSA and type 2 diabetes. Chest 2008;133:496-506; Sjostron et al. Thorax 2002, Bassetti et al. Sleep; 1999, Schafer et al. Cardiology 1999; Oldenburg et al. Eur J Heart Failure, 2007; Harvard Med School & McKinsey Co. The Price of Fatigue Report: the surprising economic costs of unmanaged sleep apnea, December, 2010; National Institute of Health, Centers for Disease Control and Prevention; Lee J. et al. Poor-quality sleep is associated with metabolic syndrome in Korean adults, Tohoku J Exp Med 2013;231:281-91; Tasali E et al., OSA and metabolic syndrome. Proc Am Thorac Soc 2008;5:207-17; Parish JM et al., Relationship of metabolic syndrome and OSA. J Clin Sleep Med 2007;3(5):467-72; Goyal SK and Sharma A, atrial fibrillation in OSA. World J of Cardiol 2013;5(6):157-63; Kanagala R et al., OSA and GERD-the importance of obesity and gender. Sleep Breath 2015;19(2):585-92; Sharafkhaneh A et al., Association of psychiatric disorders and OSA in large cohort. Sleep 2005;28(11):1405-11; Gupta MA et al., OSA and psychiatric disorders-a systematic review. JCSM 2015;11(2):165-75.

### Integrated Pathways Create the Solution



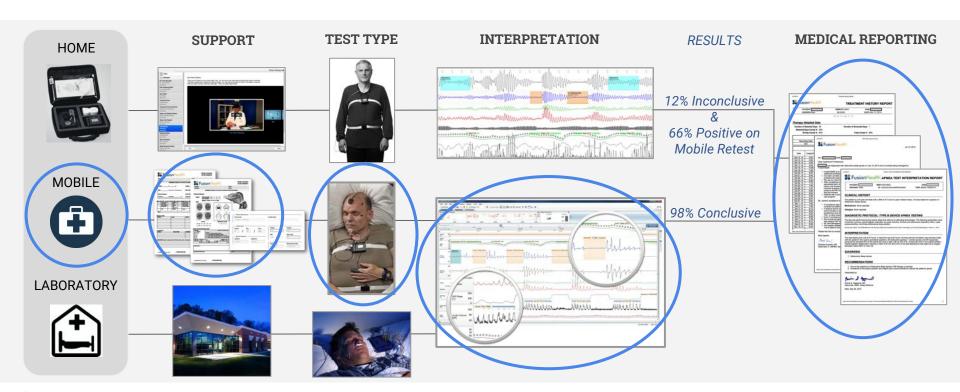


# Diagnosing OSA





# Diagnosing OSA for Professional Drivers





### **User-Centered Engagement**

SleepCharge Client Website



SleepCharge Mobile Platform App





SleepCharge Web App



= SEAMLESS EXPERIENCE + CONTINUOUS SUPPORT